



CABLE & WIRELESS

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16 November 2007

Mr. David Archbold,
Managing Director,
Information and Communication Technology Authority,
3rd Floor Alissta Towers,
P.O. Box 2502
Grand Cayman, KY1-1104

Dear Mr. Archbold:

**Re: Public Consultaion on Costing Manual – CD 2005-1 – ICTA/Telcordia
Third Round Interrogatory – Disclosure Directive**

Pursuant to your letter of 08 November 2007 (ICTA/800105/105-11) on your determination of Digicel's disclosure request, please find below the confidential version provided to the Authority of paragraph 2.2.2 in full, and as required by your disclosure directive.

2.2.2 *In C&W's response to item 2.3.1 of ICTA/Telcordia second interrogatory, C&W stated that the launch and discontinuance of a network element (e.g. management system) can serve as a proxy measure for asset life. C&W then provided the three most recent instances of network management discontinuances from C&W's vendors #(SL-100 Optivity Telephony Manager; Optivity VPN Manager and Supernode Data Manager)# and compared them with the relevant launch dates. C&W used that information to show that 5 years is a reasonable economic life for the network management system.*

Please provide the launch dates of network management systems that are still in use by C&W and identify which of those systems are the three oldest management systems that are still in use.

Please also identify among all network management systems the three most expensive ones (in terms of acquisition price).



C&W response

We have not been able to identify a discrete acquisition price for many of the element managers that are currently in use. However, we can give information on some of our most significant managers. With respect to launch dates in particular, meaningful dates are also difficult to come by as often products will be launched under a brand-name that remains the same over a long period although the software and hardware changes radically.

The element manager for SDH transmission networks, #Nortel's EC-1# is a good example of this. The original version of this manager under the #Preside# brand dates back to the mid-90s. However, the software has been repeatedly revised and upgraded. For example, since its introduction in October 1999 in Cayman, the #EC-1# software has been upgraded five times, on average every year and a half. Every other software upgrade there is usually some form of hardware replacement. This is replacement process is similar to that experienced in 2.2.1a.

We currently utilizes #NetBoss# as a manager of element managers. #NetBoss# was originally released in 2000, but this does not mean that what C&W has installed bears much resemblance to the 2000 version. It has been upgraded or relaunched a few times, in 2001, 2002, 2005 and 2006. See <http://www.harrisstratex.com/news/press-releases-mcd.asp#>

Similarly, we have deployed the #ECI# DSLAM element manager. The original version of this appears to have been launched as part of the #HiFOCuS# suite in 1999. However, this suite was upgraded in 2002, 2003, 2004 and 2005 (See <http://www.ecitele.com/News/Press%20Releases/Pages/default.aspx#>). C&W installed the element manager in May 2004, but replaced with new hardware and software September 2006.

Please contact me regarding any questions you may have.

Yours faithfully,
Cable & Wireless (Cayman Islands) Ltd.

"signed"

Rudy B. Ebanks
Chief Regulatory and Carrier Relations Officer

cc: Timothy Adam, Chief Executive C&W
Ian Tibbetts, Chief Operating Officer C&W
Frans Vandendries, Vice President Regulatory Affairs C&W
Erik Whitlock, Regional Vice President Regulatory Finance C&W
Interested Parties in CD (2005) - 1