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Any new customer can sign up for ### ### ### ### ### ### ### ###, ### ### ###, ### ### ### ### ###. ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ###, ### ### ### ### ### ###, ### ### ### ### ### ###. ### ### ### ### ### ### ### ### ### ### ### ###. ### ### ### ###. ### ### ### ### ### ### ###. ### ### ### ###.

These offers cannot be combined with any other promotions.

This promotion will be advertised in the press, radio, on the Cable & Wireless website and at C&W's Expo booth.

Commercially Reasonable

This offering is commercially reasonable and in no way could be construed as anti-competitive. The Authority has before it the C&W's NetSpeak costing for the original NetSpeak product that show significant positive margins. Furthermore, whilst we recognize that the Authority is still considering the proposed changes to the original NetSpeak product, we believe that these margins have now increased.

We are aware that the ICTA is still considering the changes we would like to make to the existing NetSpeak product so in the event that we have not received ICTA approval for those changes by the date of the Chamber of Commerce Expo, this promotion will apply to the existing NetSpeak product. Any revenues forgone by the discount will be easily recovered over the contract life or via the early termination fee.

Confidentiality Claim

C&W is filing this notification in confidence with the Authority. The marketing plans of C&W are information that is of a commercial nature and is consistently treated in a confidential manner by C&W until they are implemented. C&W's competitors and potential competitors would gain advance knowledge of C&W's marketing and pricing plans, even before the information could be made available to C&W's customers or to the general public. This would enable them to develop competitive and targeted marketing and pricing responses, even before C&W would be able to implement its own plans.

An abridged version of this document will be filed. All confidential information has been replaced by "###".

Please contact me should you have any questions.

Yours faithfully,
Cable & Wireless (Cayman Islands) Ltd.

“Signed”

Rudy B. Ebanks
Chief Regulatory and Carrier Relations Officer

c.c. Timothy Adam, Chief Executive C&W
Ian Tibbetts, Chief Operating Officer C&W
Frans Vandendries, Vice President Regulatory Affairs C&W