



CABLE & WIRELESS

**Cable & Wireless
(Cayman Islands) Limited**

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Our Ref: GRCR/GR/15.24
02 July 2008

Mr. David Archbold,
Managing Director,
Information, Communication Technology Authority,
P.O. Box 2502,
3rd Floor Alissta Towers,
Grand Cayman, KY1-1104

Dear Mr. Archbold,

Re: Introduction of ### Service

Pursuant to paragraph 31 of Annex 5 to its Licence, Cable and Wireless (Cayman Islands) Limited ("**C&W**") applies to the Authority for authorization to offer a new service in the Cayman Islands, ### Service.

Service Description

The new service provides customers with ###

###.

Customers will be able to choose ###

set out in the table below.

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The service will be available on a month-to-month basis, as well as under one-, two- and three-year contract terms. Early termination charges will apply to the term contracts, and ### as well.

Initially, the service will only be available to customers from West Bay to Grand Harbour. This area will be expanded as the network is rolled out.

Service Category

###

#. C&W is not convinced that this service, which is identical to services provided by # #, should be asymmetrically regulated as a Category ### service in such a competitive market. Nevertheless, given that the outdated and rigid structure of C&W's Licence would not permit C&W to offer the services required by its customers in any other manner, C&W will accept Category ### regulation of its ### Service for the time being.

Imputation Test

Under the terms of Annex 5 to C&W's ICT Licence, the relevant imputation test for ###. Accordingly, C&W will ### attached to this letter. The rates for the service pass the relevant imputation test.

Rates and Charges

Rates and charges for ### Service will consist of once-off installation charges, and separate monthly recurring charges depending on the minimum term chosen by the customer. Monthly and one-, two- and three-year terms are available, and prices for the term contracts are discounted 5, 10 and 15%, respectively. Early termination fees will apply. These are detailed in the proposed General Tariff Item attached to this letter.

Effective Date

C&W intends to begin offering this service on a commercial basis on ###.

Confidentiality Claim

C&W is filing this application, including the attached General Tariff Item pages and Service Provider Agreement Service Schedule, in confidence with the Authority. The marketing and product development plans of C&W are information that is of a commercial nature and is consistently treated in a confidential manner by C&W until they are implemented. C&W's competitors and potential competitors would gain advance knowledge of C&W's marketing and pricing plans, even before the information could be made available to C&W's customers or to the general public. This would enable them to develop competitive and targeted marketing and pricing responses, even before C&W would be able to implement its own plans.

An abridged version of this letter will be filed. C&W does not propose to file an abridged version of the attached documents, as such versions would be meaningless. All confidential information in this letter will be replaced by "###".

Please contact me should you have any questions.

Yours faithfully,
Cable & Wireless (Cayman Islands) Ltd.

"Signed"

Rudy B. Ebanks
Chief Regulatory and Carrier Relations Officer

c.c. Timothy Adam, Chief Executive C&W
Ian Tibbetts, Chief Operating Officer C&W
Frans Vandendries, Vice President Legal and Regulatory Affairs C&W

Encl.