



Our ref: GRCR/GR 15.20

16 May 2014

Mr. Glen Daykin
Acting Managing Director
Information and Communications Technology Authority
PO Box 2502
3rd Floor Alissta Towers
Grand Cayman, KY1-1104

Dear Mr. Daykin,

Re: Interrogatories re New Service – Proposed Redaction

Further to the Authority's 12 May 2014 directive, LIME has attached its proposed redaction of the Authority's letter and interrogatories.

The marketing and product development plans of LIME is information that is of a commercially sensitive nature and is consistently treated in a confidential manner by LIME until implementation. In the event the information were to be treated otherwise, LIME's competitors and potential competitors would gain advance knowledge of LIME's marketing and pricing plans, even before the information could be made available to LIME's customers or to the general public. This would put LIME at a competitive disadvantage.

This is especially true in this case as other companies are already offering this service. Premature disclosure of the details of the service or of its associated SLA, the timing of its launch, or even the name of the service, would enable LIME's competitors to modify their offerings even before LIME could launch its own service, to LIME's financial and competitive detriment.

All confidential information in the Authority's letter is highlighted in grey. An abridged version of the Authority's letter is also attached for convenience, with the confidential information replaced by "###".

Please contact the undersigned directly should you have any questions.

Yours faithfully,
Cable and Wireless (Cayman Islands) Limited, trading as LIME

[signed]

Frans Vandendries
Vice President, Legal, Regulatory & Corporate Affairs

c.c. Bill McCabe, Chief Executive Officer, LIME
David Cox, Head of Regulatory Affairs, LIME

Encl. (confidential and redacted)



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Information & Communications Technology Authority

Our ref: ICTA/140/161-09
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12 May 2014

Mr. Frans Vandendries
Vice President, Legal, Regulatory & Corporate Affairs
LIME/Cable and Wireless (Cayman Islands) Limited
PO Box 293
Grand Cayman KY1-1104
CAYMAN ISLANDS

***** CONFIDENTIAL *****

Dear Mr. Vandendries,

Re: Introduction of New Service

In a 1 May 2014 letter, Cable and Wireless (Cayman Islands) Limited ("LIME") provided responses to questions that were asked by the Information and Communications Technology Authority (the "Authority") in a 17 April 2014 letter.

The Authority is continuing its assessment of the information that was submitted by LIME on 8 April 2014.

In order to continue its review, the Authority requests responses to the following questions. When responding, please repeat the entire question above the corresponding response to each question.

As these questions may relate to information for which LIME has claimed confidentiality, in repeating these questions in its responses, LIME may redact the portions of the questions it considers confidential. If LIME files any information in confidence with the Authority, it should also file Redacted versions for the public record along with the reasons for each confidentiality claim and the other requirements for confidentiality claims as specified in the *ICTA Law (Confidentiality) Regulations, 2003* (<http://www.icta.ky/docs/Regs/ICTA-%20Confidentiality%20Regulations.pdf>).

At this time, the Authority is providing this letter in confidence to LIME. However, in order to maintain a full public record, LIME is hereby directed by **20 May 2014** to either 1) indicate in writing to the Authority that it does not intend to make any confidentiality claim in relation to the content of this ICTA letter or 2) provide a redacted version of this letter to the Authority redacting the portions of the questions that it considers confidential and providing the reasons for each confidentiality claim and the other requirements for confidentiality claims as specified in the *ICTA Law (Confidentiality) Regulations, 2003*.

1. Clause 2.3 of the Service Schedule to Agreement for #
Service specifies that the # # Service shall consist of #
#. Please clarify whether #
consists of # #
between the Customer (as specified in the Service Schedule to Agreement for #
Service) and one or more physical locations of the
Customer's subscriber (a person subscribing to the service provided by the
Customer as specified in the Service Schedule to Agreement for #
Service).
2. Clause 2.4 of the Service Schedule to Agreement for # #
Service specifies that the service will be provided by LIME to #
located at the Customer's POP. Please provide a definition of
the Customer's POP.
3. Please provide a network diagram showing all relevant traffic routings for #
Service to LIME's wholesale customers, including any
required # #
between LIME, the Customer and the Customer's subscriber (a person subscribing
to the service provided by the Customer as specified in the Service Schedule to
Agreement for # # Service).

If you have any questions concerning the above interrogatories, please feel free to contact Vladimir Bulatovic at (345) 746-9612 or via email at vladimir.bulatovic@icta.ky.

Yours sincerely,

[signed]

Dr Vladimir Bulatovic
Senior Economist