



PO Box 2502
Grand Cayman KY1-1104
CAYMAN ISLANDS
Tel: (345) 946-ICTA (4282)
Fax: (345) 945-8284
Web: www.icta.ky

Information & Communications Technology Authority

Our ref: ICTA/105/105-15

7 September 2009

Mr. Victor Corcoran
Chief Executive Officer
Digicel (Cayman Islands) Ltd.
PO Box 700
Grand Cayman KY1-1107
CAYMAN ISLANDS

Dear Mr. Corcoran,

Interrogatories regarding Digicel's FLLRIC Phase 3 submission

Digicel is requested to provide responses to the following interrogatories and copy all parties by 7 October 2009.

1. In the first paragraph of page 2 of the WIK-Consult attachment to Digicel's revised submission dated 10 August 2009, it is stated that, "[a]s regards volumes, Digicel's starting point is based on the ICTA's announcement that it is its policy to have three operators providing 3G mobile services on Cayman Islands." Please provide a copy of the "ICTA's announcement" that is referenced.
2. The WIK-Consult attachment to Digicel's revised submission dated 10 August 2009 states that, "Digicel Cayman asked the German consulting firm WIK-Consult to review the model and to adapt it to the situation of Digicel so that it would be able to generate an estimate of Digicel's termination rate." Provide the detailed demand data used in the estimation of the hypothetical Digicel 3G network MTR identified in Digicel's letter. This should include, for example, an adapted "Volume input for TD" sheet and/or any other sheet(s) containing demand data used in the adapted model.

3. The WIK-Consult attachment to Digicel's revised submission dated 10 August 2009 states that, "[t]hese volumes were determined based on Digicel's current annual volumes by scaling them up to reflect total market volumes and by dividing the results by three." Provide the referenced current annual volume data that were used and provide the detailed calculations that converted the current annual volumes to the volumes used in the calculation of the MTR.
4. Adjust the Digicel model to reflect an assumption of two 3G operators in Cayman rather than the three 3G operators as assumed by Digicel and provide:
 - a) the resulting MTR, and
 - b) the detailed demand data and the supporting calculations and rationale for the demand assumptions.

When responding, please repeat the entire question above the corresponding response to each question.

Yours sincerely,

[signed]

Mark Connors
Head of Economics and Regulation

cc: FLLRIC distribution list