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24th June 2011

Mr. David Archbold,
Managing Director,
Information, Communication Technology Authority,
P.O. Box 2502GT,
3rd Floor Alissta Towers,
Grand Cayman.

Dear Mr. Archbold:

Re: Application to Increase C&W Residential Line Rental Rate

Pursuant to paragraph 7 of Annex 5 to the 10 July 2003 Licence issued to Cable and Wireless (Cayman Islands) Limited ("C&W"), C&W hereby requests the Authority's consent to increase its residential line rental rate by \$1 per month.

<u>Iustification</u>

Paragraph 35 of Annex 5 lists a set of Interim Price Restrictions that apply to the rates charged by C&W for the ICT Services it provides, until such time as the Initial Price Cap plan is finalized and implemented. As the Initial Price Cap plan has not been finalized and implemented, and as two years have passed since the Effective Date of the Licence (10 July 2003), Stage 3 of the Interim Price Restrictions plan has begun.

For the purposes of the Interim Price Restrictions, C&W's ICT Services are divided into three "baskets": the "Frozen Basket" (consisting of Line rental, installation and reconnection services, the Light User Scheme, and Domestic Calling), the "Other Basket" (consisting of all other Category 1 services), and a third un-named "basket" consisting of all other ICT services provided by C&W.

During Stage 3, the following rules apply to rates for services included in the Frozen Basket:



- a. Frozen basket: no rate increase shall be permitted, except:
 - (i) Monthly rates for residential line rentals shall be permitted to increase by a maximum of \$1, for each year after the first two years after the Effective Date.

Consistent with the above provision, C&W is requesting authorization to increase its Residential Line Rental Rate from the current KY\$14 per month to KY\$15 per month.

Accordingly C&W will also increase the rental component of the SmartChoice bundle by KY\$1. SmartChoice is described in the General Tariff as a bundle of line rental, features, and other items. The line rental increase will also automatically apply to Home Plan customers although the price for the Home Plans is not being increased.

Tariff Amendment

Please find attached revised Tariff pages for General Tariff Item 201, 801 and 802, 804.

Effective Date

C&W plans to introduce this Residential Line rental Increase effective August 1, 2011

Customer Notification

Customer notification will be done via notice on customers' bills as well as via press advertisement.

Please contact me should you have any questions.

Yours faithfully, Cable & Wireless (Cayman Islands) Ltd.

'Signed'
Anthony Ritch
General Manager

c.c. Rochelle Cameron, Head of Legal & Regulatory North



PART B PUBLIC SWITCHED NETWORK ACCESS

Item 201 Basic Telecommunications Services

1. Service Description

- 1) This item is subject to the terms and provisions of Part A of this Tariff.
- 2) Basic Telecommunications Services includes an access component Telephone Line Rental service and a usage component Local Calling.
- 3) Line Rental service is the rental of one Telephone Line. A monthly charge, as set out in sub-item 5 shall apply.
- 4) Local Calling allows Customers to make and receive Local Calls. Local Calls are charged on a usage-basis, as set out in sub-item 5 below. The Calling Party pays for Local Calls.
- 5) The Customer is entitled to one free copy of the Telephone Directory for each Telephone Line rented, as long as C&W has directories in stock.

2. Definitions

"Basic Telecommunications Service Application" is the C&W Application for Basic Telecommunications Service.

"Call Set-up" is the process by which the switch provides dial tone to the calling party, and receives and analyses the dialed digits, connects to required number and provides ringing tone to the called party.

"Ceased for Nonpayment" occurs when an account is unpaid and is suspended permanently, this cessation is initiated by C & W and not by the customer

"Telephone Line Rental" is the rental of a Telephone Line.

3. Terms and Conditions

Issued Date15 October, 2007

Effective Date: 01 November, 2007



Item 201 Basic Telecommunications Services - continued

- To apply for Basic Telecommunications Services, new Customers must complete and submit C&W's applicable Basic Telecommunications Services Application. Completed Basic Telecommunications Services Applications can be submitted to the following C&W sales offices: Anderson Square, Galleria Plaza or Stake Bay. A passport or some other form of identification is required.
- 2) Customers wishing to cease Service, temporarily cease Service, or transfer their Service to another Service Address must complete and submit C&W's applicable Basic Telecommunications Services Change to Existing Service Form.
- 3) Customers shall pay one-time charges for the following Services associated with Basic Telecommunications Services: installation, maintenance, repair, and reconnection. These charges are set out in sub-item 4(b).
- 4) Reconnection fees and installation charges are billed, and payable, on the following month's bill.
- 5) Maintenance and repair services on C&W-provided equipment and external network, (excluding single line customer premises equipment) are included in the monthly rental fee. Internal wire repair services can be obtained from Cable & Wireless on a term basis for residential customers or on-demand basis for both residential and business customers, (see sub-item 4 (b)) or from another contractor.
- 6) Where a customer has or would like to obtain service from C&W but does not have a Telephone Line associated with the service, the same deposit as the applicable customer category and classification is required.

Issued Date: 15 October, 2007 Effective Date: 01 November, 2007

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PART B PUBLIC SWITCHED NETWORK ACCESS - continued

Item 201 Basic Telecommunications Services - continued

4. Telephone Line Rental Rates

a) The following monthly charges and deposits apply per Telephone line.

Customer Categories	Customer Classification	Deposit Amount Required per Telephone Line	Monthly Charges per Telephone Line
Residential	New	\$200	\$ 15.00
Residential	Existing - for Telephone Lines added after 01 November 2007	\$200	\$15.00
Residential	Ceased for Non_Payment/Acount in arrears for > 90 days	\$300.00	\$15.00
Busines Sole Trader	New	\$350.00	\$30.00
Business Sole Trader	Existing	\$350.00	\$30.00
Business Sole Trader	Ceased for Non_Payment/Acount in arrears for > 90 days	\$525.00	\$30.00
Business Limited Company or Other form	New	\$500.00	\$30.00
Business Limited Company or Other form	Existing	\$500.00	\$30.00
Business Limited Company or Other form	Ceased for Non_Payment/Acount in arrears for > 90 days	\$750.00	\$30.00
Business Exempt Company (Trading Outside of the Cayman Islands)	New	\$1,000.00	\$30.00
Business Exempt Company (Trading Outside of the Cayman Islands)	Existing	\$1,000.00	\$30.00
Business Exempt Company (Trading Outside of the Cayman Islands)	Ceased for Non_Payment/Acount in arrears for > 90 days	\$1,500.00	\$30.00
Government	New	\$500.00	\$30.00
Government	Existing	\$500.00	\$30.00
Government	Ceased for Non_Payment/Acount in arrears for > 90 days	\$500.00	\$30.00

Issued Date: 15 October, 2007 Effective Date: 01 November, 2007

Approved By The Authority Determination 18 October 2007



Item 201 Basic Telecommunications Services - continued

- (i) Deposit payments are acceptable via cash, cheque, credit or debit cards
- (ii) Direct Debit accounts will have Direct Debit removed if more than two Direct Debit payments are returned from the bank within a 12-month period.
- (iii). A higher deposit is required to reactivate a service or account Ceased for Non-payment or one that is in arrears for greater than 90 days (see table).
- (iv) A customer who is returning to reactivate service, after having been Ceased for Nonpayment, must use cash as the deposit payment. However, he may sign up for subsequent payments to be made via Direct Debit.
- (v) A customer who was charged a higher deposit for reasons of having a ceased account or an account in arrears for greater than 90 days, will be charged the deposit applicable to an existing service, once he or she has been keeping their account current in the last 12 months.
- (vi) Customers accounts will be regularly reviewed and accounts found to be in arrears for greater than 90 days will be required to pay the deposit amount as indicated in the deposit requirement schedule above.
- (vii) Existing Residential customers who used Direct Debit as an alternative to paying a deposit as of 01 November 2007 are not required to pay the deposit amount unless Direct Debit is removed from the account, Telephone Lines are added to the account, the account is Ceased for non-payment, or the account is in arrears for greater than 90 days.

b) Installation, Reconnection and Other Charges

Issued Date: 15 October, 2007 Effective Date: 01 November, 2007



Item 201 Basic Telecommunications Services - continued

1) The following one-time rates and charges apply.

		Installation	Reconnection
Residential		\$40.00	\$10.00
Business	and		
Government			

2) The following charges are applicable for repairs, not covered by the Internal Wire Service plan.

	Standard Working Hours(a)	After Hours(b)	Weekend(c)
Repair	\$125.00/hr	\$150.00/hr	\$150.00/hr

- (a) Monday to Friday, 8:00 a.m. to 4:45 p.m; Friday, 8:15 a.m. to 4:00 p.m.
- (b) Monday to Friday, 4:46 p.m. to 7:59 a.m., Friday: 4:01 p.m. to 8:14 a.m.
- (c) Saturday, Sunday and Holidays.

5. Local Call Rates

The charges apply to the Calling Party only.

	Unit Charge	Unit Duration
Residential and		
Business Customers		
Fixed to Fixed (all	\$0.09 (first unit(a))	60 seconds
locations)	\$0.02 (each unit thereafter)	
Fixed to Mobile (all	\$0.27 per unit	60 seconds

Issued Date: 15 October, 2007 Effective Date: 01 November, 2007

Approved By The Authority Determination 18 October 2007





Item 201 Basic Telecommunications Services - continued

locations)		
Data (b)	\$0.05	60 seconds

(a) includes call set-up.

(b) Data Calls are PSTN dial up calls to an ISP.



PART H BUNDLED SERVICES

Item 801 Smart Choice

1. Service Description

- Smart Choice provides Residential Customers with a bundle comprised of Residential Telephone Line Rental, several Optional Services, an IDD Discount and e. Account.
- 2) There are three Smart Choice Plans: Plan A, Plan B, Plan C.
- 3) This Item is subject to the terms and provisions of Part A of this Tariff.

2. Definitions

"C&W Sales Offices" are located at Anderson Square, Galleria Plaza and Stake Bay.

"e.Account" allows Customers to view and print their current and recent bills online at C&W's Website (www.eaccount.ky).

3. Terms and Conditions

- To apply for a Smart Choice Plan, Customers must complete a Smart Choice Application Form (which is available online at www.candw.ky) and fax the completed form to 345-949-0039 or visit a C&W Sales Office and present acceptable ID. IDD numbers subject to the IDD Discount must be listed on the Application Form.
- 2) The Term of the Smart Choice Plan shall be month to month. The Term shall start from the date the Smart Choice Plan is applied on the Customer's Telephone Line. The start date is the date the application form is received and setup on the customer's account.
- 3) At the end of the Term, the Smart Choice Plan will automatically renew for another month unless the Customer cancels his/her Smart Choice Plan by writing to C&W or calling Customer Service.
- 4) The Customer will be allowed to downgrade his/her Smart Choice Plan once per month subject to the administrative fees listed in sub-Item 4.

Issued Date: March 05, 2004 Effective Date:
SUBJECT TO CHANGE PENDING REVIEW BY THE ICT AUTHORITY



PART H BUNDLED SERVICES – continued

Item 801 Smart Choice - continued

- 5) The Customer can upgrade his/her Smart Choice Plan free of charge.
- 6) Customers may change their IDD numbers at any time at no additional charge.
- 7) The Service components which comprise the Smart Choice Plans are as described in Part B, Part C and Part D.

4. Packages and Rates and Charges

Smart Choice Plans			
	Plan A	Plan B	Plan C
Base Element	Line Rental	Line Rental	Line Rental
Features	Call	Call Waiting	Call Waiting
	Waiting	Caller ID	Caller ID
	Caller ID	Voicemail	Voicemail
	Voicemail	(extended or	(extended or
		multiple)(a)	multiple)(a)
		Call Forwarding	Call
		3 Way Call	Forwarding
		Ring Back	3 Way Call
		When Free	Ring Back
			When Free
IDD Discount	20% off	20% off calls to	20% off calls
	calls to 3	4 predetermined	to 6
	predetermin	IDD numbers	predetermined
	ed IDD		IDD numbers
	numbers		
e.Account	Free	Free e.Account	Free e.Account
	e.Account		
Monthly Price -	\$20	<u>\$24</u>	<u>\$29</u>
Effective <u>January</u>			
<u>1, 2004</u>			
Administrative Fee	n/a	\$20	\$40

Deleted: \$19
Deleted: \$23
Deleted: \$28

Issued Date: March 05, 2004

Effective Date:





PART H BUNDLED SERVICES – continued

Start Choice - continued

(a) The extended (Executive) Voicemail feature allows for a longer personal greeting and longer message lengths. The multiple features allows for up to four personal mailboxes with longer greeting and message lengths. The extended and multiple Voicemail features are only available with Smart Choice Plans. (See Item 301.4 for Voicemail greeting and message lengths)

Note: Plan D is no longer available. However, existing customers will be "grandfathered" with conditions, rates and charges same as Plan C.



PART H BUNDLED SERVICES

Item 802 Smart Choice Plus

1. Service Description

- Smart Choice Plus provides Residential Customers with a bundle comprised of Residential Telephone Line Rental, several Optional Services, an IDD Discount, e. Account, and a 10% discount off Fixed Line to Mobile Local Call charges, Broadband ADSL monthly rental charges, and bMobile monthly access and Mobile Call charges.
- 2) There are three Smart Choice Plus Plans: Plan A, Plan B, Plan C.
- 3) This Item is subject to the terms and provisions of Part A of this Tariff.

2. Definitions

"C&W Sales Offices" are located at Anderson Square, Marquee, Galleria Plaza and Stake Bay.

"Discount Plans" mean the 10% discount for Fixed Line to Mobile Local Call charges, certain Broadband ADSL monthly rental charges and certain bMobile monthly access and Mobile Call charges.

"e.Account" allows Customers to view and print their current and recent bills online at C&W's Website (www.eaccount.ky).

"Services Offered" means all of Smart Choice, ADSL Services, and bMobile Plans.

3. Terms and Conditions

- To apply for a Smart Choice Plus Plan, Customers must complete a Smart Plus Choice Application Form (which is available online at www.candw.ky) and fax the completed form to 345-949-0039 or visit a C&W Sales Office and present acceptable ID. IDD numbers subject to the IDD Discount must be listed on the Application Form.
- 2) To be eligible for the Smart Choice Plus Plans, the Customer must:

Issued Date: January 20, 2005 Effective Date: January xx, 2005 SUBJECT TO CHANGE PENDING REVIEW BY THE ICT AUTHORITY PROPOSED TARIFF PAGE

GENERAL TARIFF





PART H BUNDLED SERVICES – continued

Item 802 Smart Choice Plus - continued

- a. Subscribe to Smart Choice and at least one of the other Services Offered (bMobile and/or Broadband ADSL); and
- b. be current in the payment of all Accounts.
- 3) Discount Plans will not apply to any of the Accounts that are not current in payment. At C&W's sole option, the Discount Plans may be terminated or suspended in relation to any such Account.
- 4) C&W may consolidate the Customer's Accounts onto one Bill and C&W reserves the right to specify the payment date.
- 5) The Term of the Smart Choice Plus Plan shall be month to month. The Term shall start from the date the Smart Choice Plus Plan is applied to the Customer's Telephone Line. The start date is the date the application form is received and setup on the customer's account.
- 6) At the end of the Term, the Smart Choice Plus Plan will automatically renew for another month unless the Customer cancels his/her Smart Choice Plus Plan by writing to C&W or calling Customer Service.
- 7) The Customer will be allowed to downgrade his/her Smart Choice Plus Plan, once per month, subject to the administrative fees listed in sub-Item 4.
- 8) If the customer no longer subscribes to the bmobile or Broadband ADSL Services Offered, he/she is no longer eligible for Smart Choice Plus discounts and cancellation charges for bmobile and Broadband ADSL services shall apply.
- 9) The Service components which comprise the Smart Choice Plus Plans are as described in Part B, Part C and Part D of the General Tariffs and Part B (Item 201) and Part C (Item 301 and 302) of the Special Tariffs.

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PART H BUNDLED SERVICES – continued

Item 802 Smart Choice Plus - continued

4. Packages and Rates and Charges

Smart Choice Plans			
	Plan A	Plan B	Plan C
Base Element	Line Rental	Line Rental	Line Rental
Features	Call Waiting	Call Waiting	Call Waiting
	Caller ID	Caller ID	Caller ID
	Voicemail	Voicemail	Voicemail
		(extended or	(extended or
		multiple)(c)	multiple)(c)
		Call Forwarding	Call
		3 Way Call	Forwarding
		Ring Back When	3 Way Call
		Free	Ring Back
			When Free
IDD Discount	20% off calls	20% off calls to	20% off calls
	to 3	4 predetermined	to 6
	predetermined	IDD numbers	predetermined
	IDD numbers		IDD numbers
e.Account	Free	Free	Free
Monthly Price –	<u>\$20</u>	<u>\$24</u>	<u>\$29</u>
Effective			
<u>January 1, 2004</u>			
Administrative	n/a	\$20	\$40
Fee			
Local Calls:	10% discount	10% discount	10% discount
Fixed Line to			
Fixed Line			
ADSL Plans			
All Broadband	10% off	10% off monthly	10% off
ADSL Plans	monthly	rental charges(a)	monthly rental
	rental		charges(a)
	charges(a)		
Mobile Plans		1.0.1	100:
All bMobile	10% off	10% off monthly	10% off
Plans	monthly	access fee, and	monthly access
	access fee,	international	fee, and
	and	calls (b)	international

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PART H BUNDLED SERVICES – continued

Item 802 Smart Choice Plus - continued

international	Text Messaging	calls (b)
calls (b)	Mobile Mail.	Text
Text		Messaging
Messaging		Mobile Mail.
Mobile Mail.		

- (a) Does not apply to Internet Roaming.
- (b) Does not apply to Mobile Roaming.
- (c) The extended (Executive) Voicemail feature allows for a longer personal greeting and longer message lengths. The multiple features allows for up to four personal mailboxes with longer greeting and message lengths. The extended and multiple Voicemail features are only available with Smart Choice Plans. (See Item 301.4 for details on voicemail greetings and message lengths)
- (d) Customers terminating their Broadband ADSL Service prior to the end of the minimum term must pay the early termination fee as per the Broadband ADSL Special Tariff Item 201 (3)(7). Customers terminating their mobile service prior to the end of the minimum term must pay the early termination fee as per the bMobile Special Tariff Item 301 (3)(4)(b) or Item 302 (3)(4).

Note: Plan D was never available on SmartChoice Plus.

Item 804 Cable & Wireless Home Service Plans



1. Service Description

- 1) Cable & Wireless Home Service Plans provide Residential Customers with a local calling bundle comprised of bundles of domestic minutes to fixed networks, discounts on other domestic calling services, and several Optional Services. Cable & Wireless Home Service Plans also provide additional benefits, including an IDD Discount, Mobile Reward points, and discounts on Broadband Services.
- 2) Cable & Wireless Home Service includes two plans, Cable & Wireless Home 500 and Cable & Wireless Home 800, which include 500, and 800 minutes per month, respectively, to any fixed network in the Cayman Islands.
- 3) This Item is subject to the terms and provisions of Part A of this Tariff.

2. Definitions

"C&W Sales Offices" are located at Anderson Square, Galleria Plaza and Stake Bay.

"e.Account" allow customers to view and print their current and recent bills online at C&W's website (www.eaccount.ky).

3. Terms and Conditions

- 1) To apply for a Cable & Wireless Home Service Plan, Customers must complete a Cable & Wireless Home Service Plan Application Form (which is available online at www.candw.ky) and fax the completed form to the fax number indicated on the form, or visit a C&W Sales Office and present an acceptable ID.
- 2) Cable & Wireless Home Service is only available to Residential Subscribers who have subscribed to Telephone Line Rental Service under General Tariff Item 201.
- 3) C&W shall notify the Customer of the Service Start Date. Any Customer Apparatus not installed, operational or otherwise available



Item 804 Cable & Wireless Home Service Plans - continued

by the Service Start Date shall not be grounds for the Customer not paying applicable Charges.

- 4) There is no fee charged for setup or activation of service.
- 5) Cable & Wireless Home Service is offered on a month to month basis and will automatically renew for successive 30-day periods, unless the Customer provides C&W not less than 30 days prior written notice that it does not wish to renew.
- 6) The Customer may terminate Cable & Wireless Home Service at any time before the Service Start Date. The Customer shall be responsible for any costs incurred by C&W in reference to the Customer's request for service.
- 7) The Customer may terminate Cable & Wireless Home Service at any time, upon thirty (30) days' prior written notice, without incurring an early termination fee.
- 8) The Customer will be allowed to change or downgrade his/her Cable & Wireless Home Service Plan (i.e., move from one plan to another which includes fewer minutes) once per month, subject to an administrative fee listed in sub-Item 4 below.
- 9) The Customer may upgrade their Cable & Wireless Home Service Plan at any time free of charge.
- 10) TalkAway discounts are only applied to the IDD Usage Charges for calls to the international Telephone Numbers nominated on the application form and in writing by the Customer from time to time. Customers may change their nominated numbers at any time free of charge.
- 11) Customers will receive each month, the number of Mobile Reward Points shown in sub-Item 4 below for the selected Cable & Wireless Home Plan, as long as their accounts are not overdue at the time the Bill is issued. Mobile Reward Points are redeemable only at C&W Sales Offices, at a rate of one dollar per point.



12) Each Cable & Wireless Home plan entitles the Customer to free access to e-Account. E-Account allows the Customer to view and print their current and recent bills on-line at C&W's Website (www.eaccount.ky).

4. Rates and Charges

The following rates and Charges apply. All rates for domestic calls are billed on a per-minute basis.

Cable & Wireless Home Plans	Cable & Wireless Home 500	Cable & Wireless Home 800
BASIC BUNDLE		
Monthly Charge	<u>\$37</u>	<u>\$44.95</u>
Minutes included within Plan (a)	500	800
Additional Per Min. Rate C&W Fixed to C&W Fixed C&W Fixed to Other Fixed C&W Fixed to C&W Mobile C&W Fixed to Other Mobile	\$0.05 \$0.05 \$0.20 \$0.20	\$0.05 \$0.05 \$0.20 \$0.20
Features (b)	Call Waiting, Caller ID, Personal Voicemail	Call Waiting, Calle r ID, Executive Voicemail, Call Forwarding, 3-way Call
Plan Change Fee (c)	N/A	\$25
ADD'L BENEFITS		
Talkaway Discount Talkaway Discount Int'l Nominated Numbers	20% 5	20% 5
C&W Broadband (ADSL) Discount off Monthly Fee (d)	10%	10%
e-Account (e)	Free	Free
Mobile Reward Points	3	4

⁽a) Free local calls within the bundle include local calls to any Fixed line network within the Cayman Islands.

Deleted: \$36 Deleted: \$43.95



- (b) The Executive Voicemail feature allows for a longer personal greeting and longer message lengths. (See General Tariff Item 301.4 for details on voicemail greetings and message lengths).
- (c) Administrative fee is charged to change or downgrade to a lower plan.
- (d) The 10% discount on C&W Broadband (ADSL) applies only if the C&W Broadband Service and the Cable & Wireless Home Plan are on the same account. The discount applies to the C&W Broadband monthly plan fee only, and does not apply to special or promotional rates. No discount is given on other Internet charges or Internet roaming charges.
- (e) e. Account is available to all C&W customers.