From: Mark Connors
Sent: 20 June 2013 11:04
To: Woollard, Jayne; Anthony Ritch
Cc: Consultations; Roderick Kirwan
Subject: RE: Revisions to LIME's Broadband Internet Services for Business Customers
Attachments: mc_wrk_prices 2013_06_20.xls

Tracking:

Recipient	Delivery	Read
Woollard, Jayne		
Anthony Ritch		
Consultations	Delivered: 20/06/2013 11:00	
Roderick Kirwan		
david.archbold@icta.ky	Delivered: 20/06/2013 11:00	
glen.daykin@icta.ky	Delivered: 20/06/2013 11:00	
Russell.Richardson@icta.ky	Delivered: 20/06/2013 11:00	
Russell Richardson		Read: 20/06/2013 12:21

Jayne/Tony

Thanks for the quick response and the amendments.

However, with this recent change, there are now other inconsistencies between the retail rates and the calculated wholesale rates.

The change that was made in the 19 June 2013 amendment to the 1 yr, 2 yr, and 3 yr retail rates for the 20Mbps/3Mbps and the 30Mbps/5Mbps "Starter" plans means that the wholesale rates for those plans should also be changed to reflect a 20% discount off the revised retail rates.

I'll attach a spreadsheet that I used to check the calculations. As before, the rates that show inconsistencies are highlighted in yellow. I've also added a new section that shows what the wholesale rates would be if they are calculated at 20% off the retail rates.

....mark

(345) 746-9620

From: Woollard, Jayne [mailto:jayne.woollard@time4lime.com]
Sent: 20 June 2013 09:41
To: Consultations; Anthony Ritch; Roderick Kirwan
Subject: Revisions to LIME's Broadband Internet Services for Business Customers

Good Morning,

Further to the email from your offices yesterday please see attached response pertaining to the above subject matter. A signed original document will be delivered to the ICTA offices and please do not hesitate to contact me if we can assist further.

Kindest Regards,

Jayne Woollard
PA - General Manager
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Retail (from LIME 19 Jun 2013 Attachment 1)

						Check term discounts			
Premier Broadband Plans									
(Existing)				10%	20%				
3 Mbps	512 kbps	120.00	120.00	108.00	96.00	0.00%	0.00%	10.00%	20.00%
4 Mbps	1 Mbps	147.00	147.00	132.30	117.60	0.00%	0.00%	10.00%	20.00%
8 Mbps	1 Mbps	209.00	209.00	188.10	167.20	0.00%	0.00%	10.00%	20.00%
High Speed Internet – Starter Plans									
(New)			5%	10%	15%				
10 Mbps	2 Mbps	175.00	166.25	157.50	148.75	0.00%	5.00%	10.00%	15.00%
20 Mbps	3 Mbps	213.00	202.35	191.70	181.05	0.00%	5.00%	10.00%	15.00%
30 Mbps	5 Mbps	347.00	329.65	312.30	294.95	0.00%	5.00%	10.00%	15.00%
High Speed Internet - Deluxe Plans									
(New)			25%	30%	40%				
30 Mbps	10 Mbps	1032.95	774.71	723.07	619.77	0.00%	25.00%	30.00%	40.00%
50 Mbps	20 Mbps	1698.95	1274.21	1189.27	1019.37	0.00%	25.00%	30.00%	40.00%
75 Mbps	40 Mbps	2364.95	1773.71	1655.47	1418.97	0.00%	25.00%	30.00%	40.00%
100 Mbps	50 Mbps	3363.95	2522.96	2354.77	2018.37	0.00%	25.00%	30.00%	40.00%

Wholesale (from LIME 19 Jun 2013 Attachment 2)

										Check wholesale discounts			
Premier Broadband Plans													
(Existing)				10%	20%								
3 Mbps	512 kbps	96.00	96.00	86.40	76.80	0.00%	0.00%	10.00%	20.00%	20.00%	20.00%	20.00%	20.00%
4 Mbps	1 Mbps	117.60	117.60	105.84	94.08	0.00%	0.00%	10.00%	20.00%	20.00%	20.00%	20.00%	20.00%
8 Mbps	1 Mbps	167.20	167.20	150.48	133.76	0.00%	0.00%	10.00%	20.00%	20.00%	20.00%	20.00%	20.00%
High Speed Internet – Starter Plans													
(New)			5%	10%	15%								
10 Mbps	2 Mbps	140.00	133.00	126.00	119.00	0.00%	5.00%	10.00%	15.00%	20.00%	20.00%	20.00%	20.00%
20 Mbps	3 Mbps	170.40	161.73	153.22	144.70	0.00%	5.09%	10.08%	15.08%	20.00%	20.07%	20.07%	20.08%
30 Mbps	5 Mbps	277.60	263.87	249.98	236.10	0.00%	4.95%	9.95%	14.95%	20.00%	19.95%	19.96%	19.95%
High Speed Internet - Deluxe Plans													
(New)			25%	30%	40%								
30 Mbps	10 Mbps	826.36	619.77	578.45	495.82	0.00%	25.00%	30.00%	40.00%	20.00%	20.00%	20.00%	20.00%
50 Mbps	20 Mbps	1359.16	1019.37	951.41	815.50	0.00%	25.00%	30.00%	40.00%	20.00%	20.00%	20.00%	20.00%
75 Mbps	40 Mbps	1891.96	1418.97	1324.37	1135.18	0.00%	25.00%	30.00%	40.00%	20.00%	20.00%	20.00%	20.00%
100 Mbps	50 Mbps	2691.16	2018.37	1883.81	1614.70	0.00%	25.00%	30.00%	40.00%	20.00%	20.00%	20.00%	20.00%

Wholesale (calculated at 20% off retail)

										Check wholesale discounts			
Premier Broadband Plans													
(Existing)				10%	20%								
3 Mbps	512 kbps	96.00	96.00	86.40	76.80	0.00%	0.00%	10.00%	20.00%	20.00%	20.00%	20.00%	20.00%
4 Mbps	1 Mbps	117.60	117.60	105.84	94.08	0.00%	0.00%	10.00%	20.00%	20.00%	20.00%	20.00%	20.00%
8 Mbps	1 Mbps	167.20	167.20	150.48	133.76	0.00%	0.00%	10.00%	20.00%	20.00%	20.00%	20.00%	20.00%
High Speed Internet – Starter Plans													
(New)			5%	10%	15%								
10 Mbps	2 Mbps	140.00	133.00	126.00	119.00	0.00%	5.00%	10.00%	15.00%	20.00%	20.00%	20.00%	20.00%
20 Mbps	3 Mbps	170.40	161.88	153.36	144.84	0.00%	5.00%	10.00%	15.00%	20.00%	20.00%	20.00%	20.00%
30 Mbps	5 Mbps	277.60	263.72	249.84	235.96	0.00%	5.00%	10.00%	15.00%	20.00%	20.00%	20.00%	20.00%
High Speed Internet - Deluxe Plans													
(New)			25%	30%	40%								
30 Mbps	10 Mbps	826.36	619.77	578.46	495.82	0.00%	25.00%	30.00%	40.00%	20.00%	20.00%	20.00%	20.00%
50 Mbps	20 Mbps	1359.16	1019.37	951.42	815.50	0.00%	25.00%	30.00%	40.00%	20.00%	20.00%	20.00%	20.00%
75 Mbps	40 Mbps	1891.96	1418.97	1324.38	1135.18	0.00%	25.00%	30.00%	40.00%	20.00%	20.00%	20.00%	20.00%
100 Mbps	50 Mbps	2691.16	2018.37	1883.82	1614.70	0.00%	25.00%	30.00%	40.00%	20.00%	20.00%	20.00%	20.00%